

**TURNKEY**

Business profile

The client is one of the leading providers of computer and gaming software globally.

Business Partner screening tool delivers speed and efficiency to reduce risky business and prevent compliance issues



Challenge

Staying compliant in a highly regulated ecommerce environment has become increasingly challenging. Turnkey's client needs to ensure that any partner that it does business with is screened to detect and prevent irregularities, mitigating fraud and reducing risk.

Until recently, the client has used multiple screening systems to search a watch-list of over two million entries for suspicious business partners. The client wanted to transform its compliance practices to be able to quickly and efficiently screen its large number of business partners globally on one platform as part of its standard business processes.



Benefits

Real-time screening

Trade screening happens in real-time, providing an immediate response about whether the client can do business with the partner being screened.

Faster decision-making

There is no need to search across multiple systems for separate transactions. The screening tool is in one central place and fully integrated across SAP and non-SAP systems, making it faster and easier to make the right decisions and stay compliant.

Improved risk management

The solution helps guard business integrity and credibility of business partners by reducing the risk of questionable transactions with third parties.

Compliance with regulatory requirements

The tool alerts the client to potentially risky business partners worldwide within milliseconds, helping to meet localised regulatory requirements.

Documentation in one place

The client has confidence that both current and historic documents are kept securely in one place and that approval requires the four-eyes principle, ensuring each document is approved by two people.

Solution

The client selected the SAP Business Integrity Screening solution as part of its wider Trade Screening Transformation (TST) that combines the SAP S/4HANA database and Microsoft Azure. The business engaged Turnkey Consulting to undertake specialist training and advisory work within a quality assurance framework to support the screening programme, with the client overseeing the implementation and deliverables of the overall project.

Turnkey's focus was on providing expertise for the online detection integration. It defined individual business processes and handled queries for special requirements, also realising them with value programming.

The client's Project Manager says, *"Turnkey delivered quality assurance and guidance on our trade screening project which was being managed and implemented by the 30-strong team on our side. They also delivered SAP BIS training to the project team which took place over a period of a week in our Munich offices, with participants from USA and India. It generated such a positive response that we asked Turnkey to extend its support of the project with our architecture team."*

Deploying its specialist expertise on the SAP BIS baseline application to guide the project team on methodology, Turnkey also managed communication with SAP related to system debugging and any other issues.

The SAP BIS technology is helping to future-proof the client, unifying data into a single solution and integrating with SAP S/4HANA and Microsoft Azure going forward. It delivers much faster and more efficient detection rates, with an immediate response within milliseconds, which is essential as the client is processing thousands of transactions per minute. It works across all the countries, regions and business areas that Turnkey's client operates in, ensuring that it stays compliant with local laws for sanctions, embargoes and denied party regulations.

The Project Manager highlights, *"We now have a system where each potential customer's details are screened in real-time, giving us an immediate response about whether we can do business compliantly. These detection rates will make decision-making much quicker and more efficient and reduce our time to market as we expand into new markets."*